

Greater Cincinnati's Volunteerism Ecosystem:

What's Working, What's Not, and Steps Toward a Resilient Future

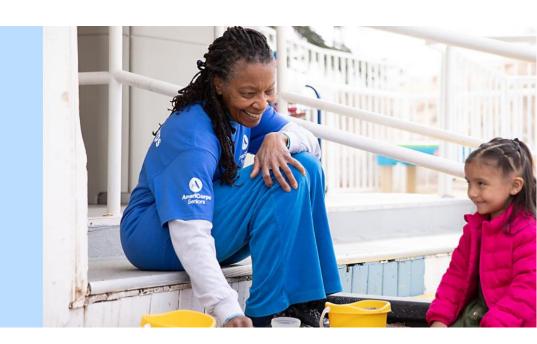
Greater Cincinnati's volunteer ecosystem has been, and is, unhealthy.
Without wise investment, it will get worse.

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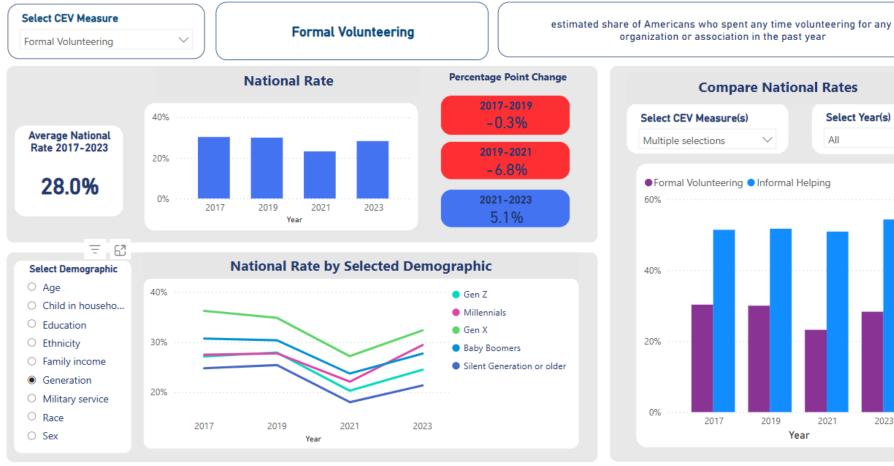
How is our nation's volunteer ecosystem doing?

U.S. Volunteerism Rebounding After COVID-19 Pandemic



Civic Engagement and Volunteering (CEV) Data Dashboard: National Trends



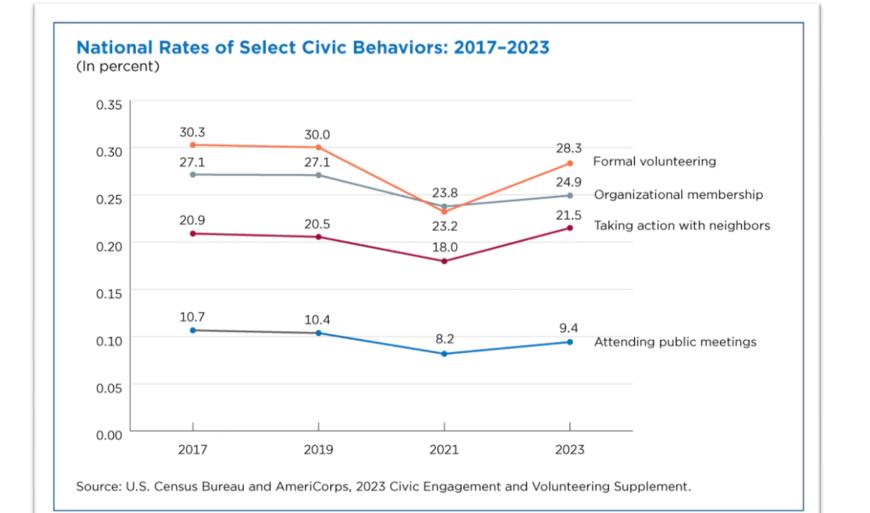




Formal Volunteering

National Trends by Frequency

State-level Trends



Who is Driving the Increase in Volunteerism?

Nationally, the largest relative gains in formal volunteering between 2021 and 2023 were among:

- Millennials (ages 27 to 42).
- People who identified as Asian, Native Hawaiian or Pacific Islander, or Hispanic.
- Those with less than a high school education.
- People with family incomes of less than \$25,000.

Rebounds in the formal volunteering rate were not equally distributed across states and the largest 12 metropolitan statistical areas (MSAs).

In 14 states and five of the largest 12 MSAs, rates of formal volunteering in the latest CEV data matched or exceeded 2019 levels.

Table 1.

States With 2023 Formal Volunteering Rates That Matched or Exceeded 2019 Levels (In percent)

| Chata | Formal volunteering rate | | |
|---------------|--------------------------|------|------------|
| State | 2019 | 2023 | Difference |
| Connecticut | 31.4 | 37.4 | 6.0 |
| Kansas | 34.0 | 39.6 | 5.6 |
| Oklahoma | 27.6 | 31.5 | 3.9 |
| Arizona | 26.2 | 30.0 | 3.8 |
| Vermont | 37.4 | 40.5 | 3.1 |
| New York | 22.7 | 25.5 | 2.9 |
| Wyoming | 31.0 | 33.5 | 2.5 |
| Massachusetts | 30.7 | 33.1 | 2.5 |
| lowa | 33.1 | 35.5 | 2.4 |
| Tennessee | 31.7 | 33.2 | 1.5 |
| Delaware | 30.7 | 32.0 | 1.3 |
| Kentucky | 26.2 | 27.5 | 1.3 |
| Texas. | 26.4 | 27.4 | 0.9 |
| Minnesota | 40.1 | 40.3 | 0.2 |

 $Source: U.S.\ Census\ Bureau\ and\ Americorps, 2023\ Civic\ Engagement\ and\ Volunteering\ Supplement.$

Table 2.

Large Metropolitan Statistical Areas With 2023 Formal Volunteering Rates That Matched or Exceeded 2019 Levels

(In percent)

| Makanadikan Statistical Assa | Formal volunteering rate | | |
|---------------------------------------|--------------------------|------|------------|
| Metropolitan Statistical Area | 2019 | 2023 | Difference |
| Dallas-Fort Worth-Arlington, TX | 25.3 | 34.2 | 8.9 |
| Phoenix-Mesa-Chandler, AZ | 25.4 | 32.0 | 6.5 |
| New York-Newark-Jersey City, NY-NJ-PA | 22.0 | 25.0 | 3.0 |
| San Francisco-Oakland-Berkeley, CA | 30.0 | 33.0 | 3.0 |
| Boston-Cambridge-Newton, MA | 33.7 | 35.5 | 1.8 |

How is Tristate doing?

Ohio is struggling

Peak at 37%, trough 24%, back to 30% Indiana near peak, 33% vs. 35% (trough 27.6%)

Kentucky near peak, 27.5% vs. 28.1% (trough 22.6%)



Table 3.

States/Large Metropolitan Statistical Areas With 2023 Formal Volunteering Rates More Than 5 Percentage Points Lower Than 2019 Levels

| The state of the s | | | |
|--|--------------------------|------|------------|
| Chata as matura alitan atatistical assa | Formal volunteering rate | | |
| State or metropolitan statistical area | 2019 | 2023 | Difference |
| South Dakota | 46.9 | 37.8 | -9.0 |
| West Virginia | 30.6 | 23.0 | -7.6 |
| Colorado | 42.2 | 34.7 | -7.6 |
| New Mexico | 27.7 | 20.3 | -7.5 |
| Rhode Island | 25.6 | 18.5 | -7.1 |
| Ohio | 37.1 | 30.3 | -6.9 |
| Missouri | 36.5 | 29.8 | -6.8 |
| Wisconsin | 37.5 | 31.1 | -6.4 |
| Alabama | 25.8 | 19.9 | -5.8 |
| North Carolina | 30.4 | 24.9 | -5.5 |

26.0

39.5

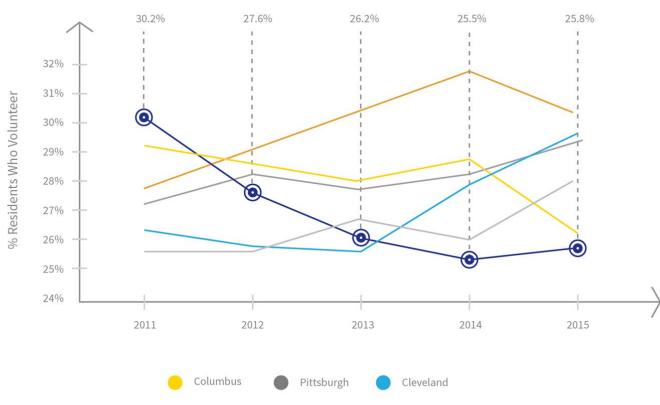
20.9

34.1

-5.4



5 Year Volunteer Data Regional Cities



Louisville

Cincinnati

Indianapolis

Source: 2015 Current Population Survey Supplement Large Sized City Ranking by Volunteer Rate Corporation for National & Community Service

Behind Many Peers

City Rankings by Volunteer Rate

| Rank | MSA |
|------|--|
| 1 | Minneapolis-St. Paul-Bloomington, MN-WI Metro Area |
| 2 | Rochester, NY Metro Area |
| 3 | Salt Lake City, UT Metro Area |
| 4 | Milwaukee-Waukesha-West Allis, WI Metro Area |
| 5 | Portland-Vancouver-Hillsboro, OR-WA Metro Area |
| 6 | Indianapolis-Carmel-Anderson, IN Metro Area |
| 7 | Pittsburgh, PA Metro Area |
| 8 | Seattle-Tacoma-Bellevue, WA Metro Area |
| 9 | Raleigh, NC Metro Area |
| 10 | Baltimore-Columbia-Towson, MD Metro Area |
| 11 | Kansas City, MO-KS Metro Area |
| 12 | Boston-Cambridge-Newton, MA-NH Metro Area |
| 13 | Birmingham-Hoover, AL Metro Area |
| 14 | Cincinnati, OH-KY-IN Metro Area |
| 15 | Nashville-DavidsonMurfreesboroFranklin, TN Metro Area |
| 16 | Memphis, TN-MS-AR Metro Area |
| 17 | Philadelphia-Camden-Wilmington, PA-NJ-DE-MD Metro Area |

Top 12 metros only

| Metropolitan Area | 2023 Formal Volunteering Rate | 2023 Informal Helping Rate |
|------------------------------|----------------------------------|-------------------------------|
| New York Metro Area | 25.0% | 50.3% |
| Los Angeles Metro Area | 21.8% | 48.2% |
| Chicago Metro Area | 29.1% | 54.3% |
| Dallas Metro Area | 34.2% | 48.1% |
| Houston Metro Area | 21.9% | 47.0% |
| Philadelphia Metro Area | 32.9% | 64.9% |
| Washington, DC Metro Area | 34.1% | 51.7% |
| Miami Metro Area | 16.7% | 41.1% |
| Atlanta Metro Area | 28.5% | 44.3% |
| Boston Metro Area | 35.5% | 57.0% |
| San Francisco Metro Area | 33.0% | 60.2% |
| Phoenix Metro Area | 32.0% | 54.0% |

Key Drivers & Important Notes

Why have 4 of 5 peers increased while we decreased?

Two key drivers

- At least one significant organization solely focused on their volunteerism ecosystem
- A significantly greater community investment in volunteer ecosystem

However, important to note

- Their investment is more "effective" than it is "efficient"
- Our community has some strengths:
 - -Social Venture Partners
 - -Board Training (BOLD, Boardway

Bound

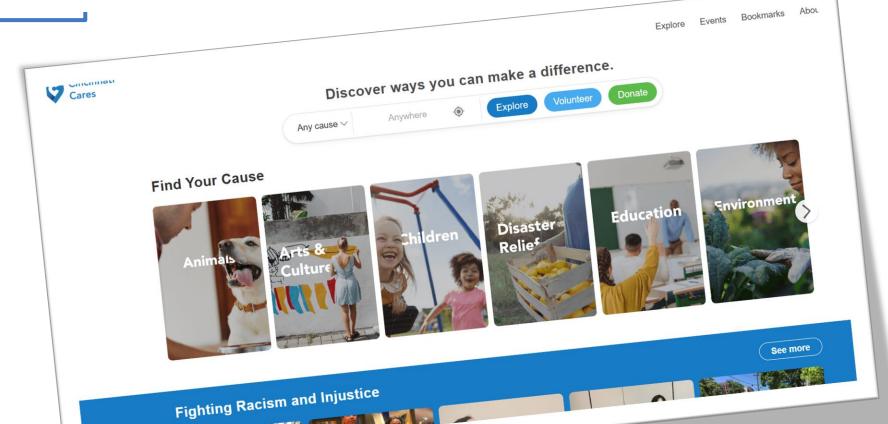
-Service Learning (Magnified Giving)



The lack of an organization focused on our region's volunteer ecosystem had left us with inadequate and ineffective resources for those seeking volunteer opportunities and for all but the largest organizations needing volunteers.

In response, we built https://cincinnaticares.org/

WANTED TO THE REAL PROPERTY.





CincinnatiCares.org

Most comprehensive guide to nonprofit sector in our region

Has become the most popular way for Greater Cincinnatians to find a way to help.

713 nonprofits featuring 1775 ways to help in every part of our region. Second biggest in the nation.

100K+ annual users 200K+ page views 25K+ connections





BoardConnect

Technology platform with supporting events to facilitate nonprofit board and committee placements.

The nation's only artificial intelligence-infused connecting platform that creates access-interaction to candidates and nonprofits otherwise not possible.

Designed to create diverse and inclusive nonprofit boards.

RELAUNCHING IN JANUARY 2025



Leader in skills-based volunteering



What is SVP?

- Giving Circle (Partners contribute \$3K annually)
- Skills-based volunteer opportunity (Partners give 15 hours-100 hours annually of their time)
- We are the only local funder that Goes Beyond Giving pairing grant-making with hands-on, in-depth coaching, training and guidance for nonprofits that help people reach their full potential



SVP operates the region's only accelerator for nonprofits



- It targets socially innovative ideas that change the world - starting at home;
- Enhance opportunities;
- Create effective, sustainable and just solutions to society's challenges;
- Reflect the lived experience of the people they intend to serve.

Social Venture Partners Cincinnati



Project XLR8 takes the most socially innovative ideas from concept to reality and supports the building of a sustainable solutions.

SVP Partners will use their expertise to help selected nonprofits develop their ideas using a phased approach:

EXPLORE REALIZE LIFT PHASE 2 PHASE 3 PHASE 1

- 4 to 6 nonprofits
- 8 to 10 weeks
- \$1,000 for participants
- Idea Evaluation
- Presentation Training

- 2 to 4 nonprofits
- 12 to 16 weeks
- \$2,500 for participants
- Customized approach
- Idea Exposition Event

- 1 nonprofit
- 2 to 3 years
- \$20,000 potential per year
- Strategic support
- Investee relationship

Social Venture Partners: What more we do

Developing Effective Community Leaders

From annual SVP International conferences to local panel discussions with nationally recognized experts, our education programs allow Partners to build skills and knowledge. We offer a safe forum to explore giving philosophies and interests to become effective engaged community leaders.

Collaborating with Others































Social Venture Partners Cincinnati

Our Impact to Date:

- Total contribution to Greater Cincinnati nonprofits is greater than \$2.5 million
- Fourteen nonprofit Investees over the past seventeen years
- More than \$2 million in-kind contributions and consulting services to Investees
- More than 60,000 consulting hours free to local nonprofits
- Seven years of Fast Pitch and more than \$250,000 in prizes
- More than 150 Fast Pitch Participants trained in storytelling
- Four Project XLR8 Cohorts
 - 39 EXPLORE Phase Participants
 - 18 LIFT Phase Participants

Social Venture Partners: Who We Are

Our Cincinnati Partners:

- Range in age from 25 to 60+ years
- Range in life experience from those who have climbed the corporate ladder, to life-long volunteers, to those just starting their careers
- Some work full-time and some are retired or self-employed
- Some join to share their leadership, others to hone their skills, network with others or simply give back to their community
- 50/50 split between women and men; 21% are young professionals (<40)
- Many of our founding Partners are still engaged after almost 18 years
- Have skills that range from time management and event planning to strategic planning and risk assessment to accounting and financial skills to creative talents to social work
- Some join as individuals, some are sponsored by their employers or foundations

All are looking for a way to Go Beyond Giving

Social Venture Partners: Join us

Contribution Options:

There are several ways to join the partnership. Partners or their corporate/foundation sponsors make a minimum, tax-deductible, annual contribution of:

- \$3.000 for individuals
- \$6,000 for families
- \$1,500 for young professionals (<40) sponsored by their companies
- <40 individuals Progressing payment scale of \$500 for the 1st year, \$1,000 for the 2nd year and \$1,500 for the 3rd year and thereafter until they are 40 years old

Partner roles are:

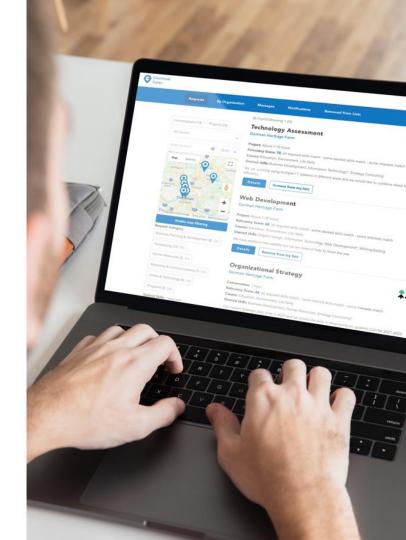
- Very flexible
- Range of opportunities to be involved within SVP as well as with nonprofits
- Some Partners use Social Venture Partners as a way to make a highly leveraged gift, others take advantage of our education sessions and peer learning opportunities, and some dig into strategic projects with our Investees and teams.



A skills-based volunteerism platform to connect business expertise with nonprofits that need it.

Become part of a bank of skilled volunteers utilizing a platform that connects nonprofits imagining the future through projects or conversations with volunteers who want to make a difference.

RELAUNCHING IN JANUARY 2025





Technology, fact-finding, training, consulting to connect workers with purpose

Consulting services and support to connect employees with purpose and to support corporate volunteerism efforts.

Empower every member of your workforce to strengthen our community. We survey, strategize and consult to make it easy.



We now know what it will take to make our ecosystem healthy and attract substantially greater resources in support of our communities' most pressing issues.

NOV



Collective Impact

Collaborating "with" all sectors

We have been building relationships and support from the chamber, the government, media, partners and nonprofits

4 Guiding Principles

- 1. The volunteer ecosystem is more effective when all sectors participate in its evolution
- 3. Focus volunteer engagement on true community needs

- 2. Make volunteering a core strategic function, not an add-on
- 4. In order to get a return, you must invest



