

Disarming the MSPQ

With Kevin Willis
VP of Claim Services





MEDICARE SECONDARY PAYER (MSP) QUESTIONNAIRE

- Must contain the correct answers
- Must come from a valid resource
- Must describe your claim
- It is a tool





COORDINATION OF BENEFITS

- Medicare's rules trump all others
- A only.. B only
- Disability
- VA

EMPLOYED VERSUS UNEMPLOYED

- What is employed?
- Retirement dates
- Long Term Disability
- COBRA Coverage

COMMERCIAL MISCONCEPTIONS

- Beware the *patient preference* rule
- Just because they pay, doesn't mean they should
- Personal policies

ACCIDENTS (NON-WORK RELATED)

- Automobile
- Slip and Fall
- Product Liability
- Dog bites
- Good Will
- Malpractice

NO-FAULT INSURANCE

- Is what it says, “no fault”
- PIP or Premise Medical
- Policy limits
- Policy parameters





LIABILITY

- Do you hold anyone responsible?
- Liability is determined by the patient
- Pursuit/Receipt of dollars is required
- My attorney said...

NON-COOPERATIVE PATIENTS

- The patient must be able to provide the information or action that is required
- The patient must be informed that their actions will make them self-pay
- Patient doesn't have to believe you



You sit on a throne of lies.

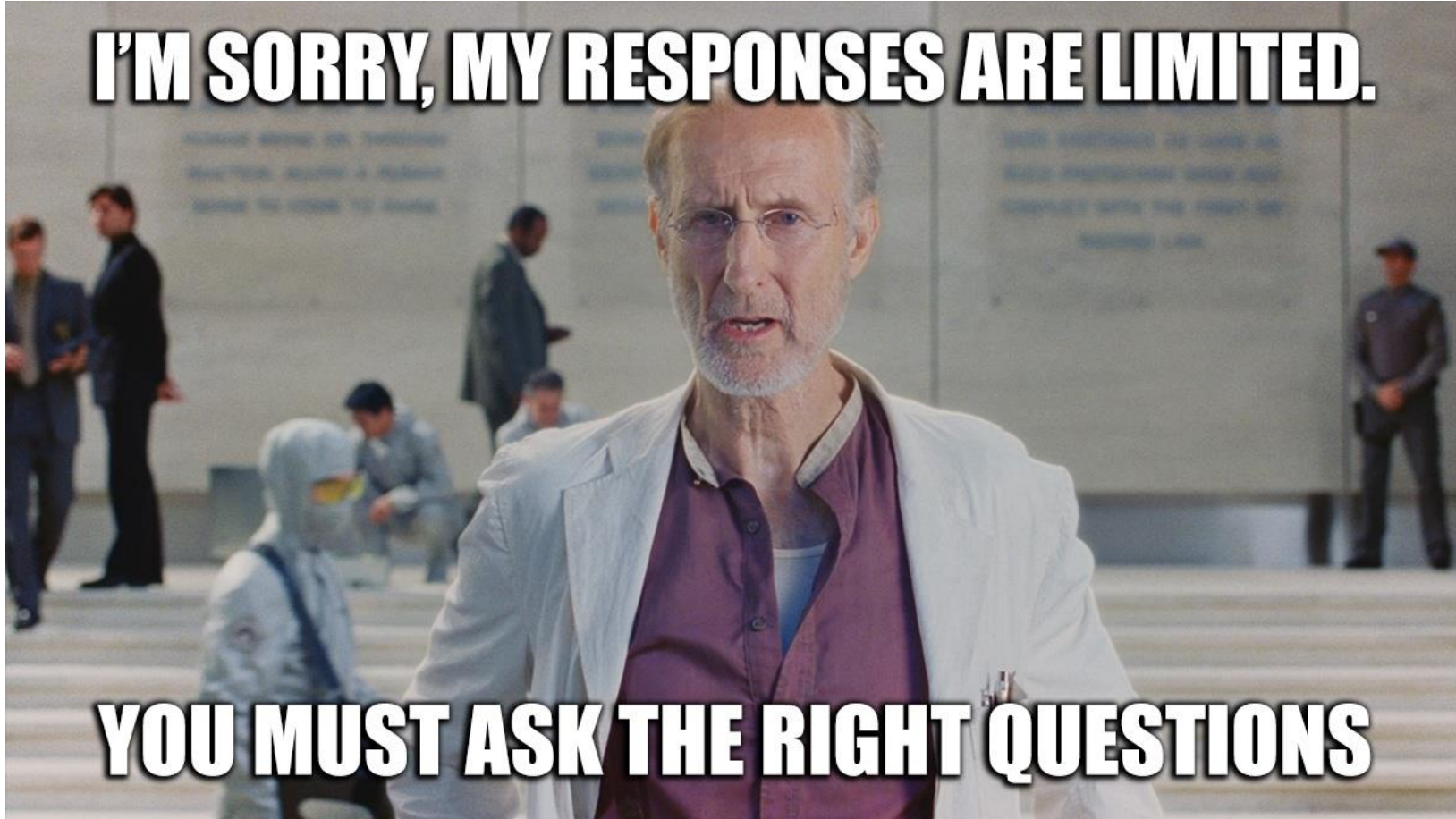
AUDITOR TRIGGERS

- Accidents
- Improper entitlement identification
- ESRD patients
- Understand the questions you ask



I'M SORRY, MY RESPONSES ARE LIMITED.

YOU MUST ASK THE RIGHT QUESTIONS





Kevin Willis
773-466-8704
Kevin.willis@claimservices.org

Emily Keith
312-264-4684
Emily.keith@claimservices.org