## Sempre Avanti

Marc B. Scher, FHFMA, CPA National Chair, HFMA Former Partner, KPMG hfma

## What's your role?

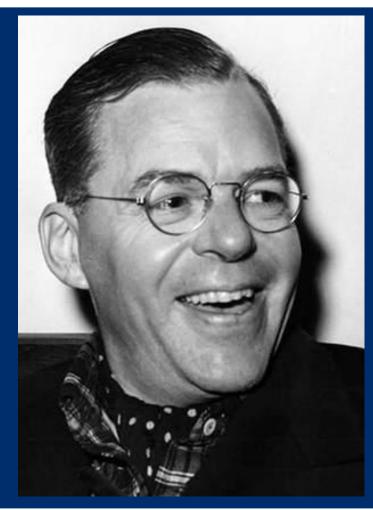
## Hot topics?

## Who's implementing Al?

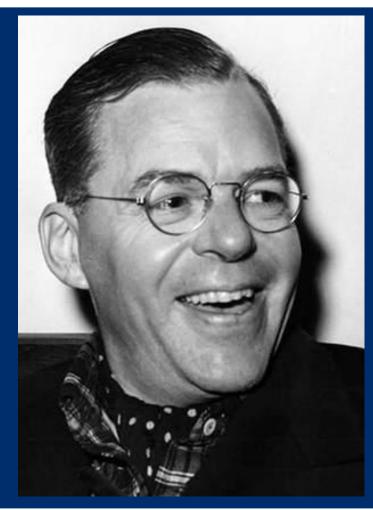
#### Transactions?

## Who's happy to be here?



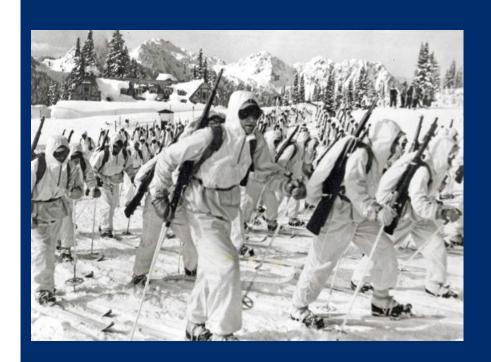


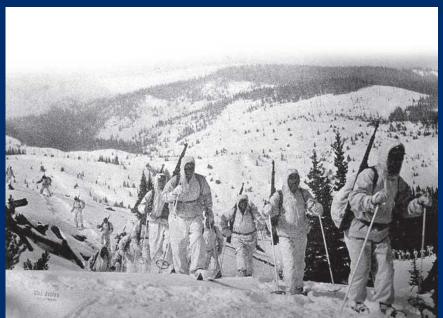
Charles Minot "Minnie" Dole



Charles Minot "Minnie" Dole











#### **Disruptors**

**Labor costs** 

Reimbursement

pressures

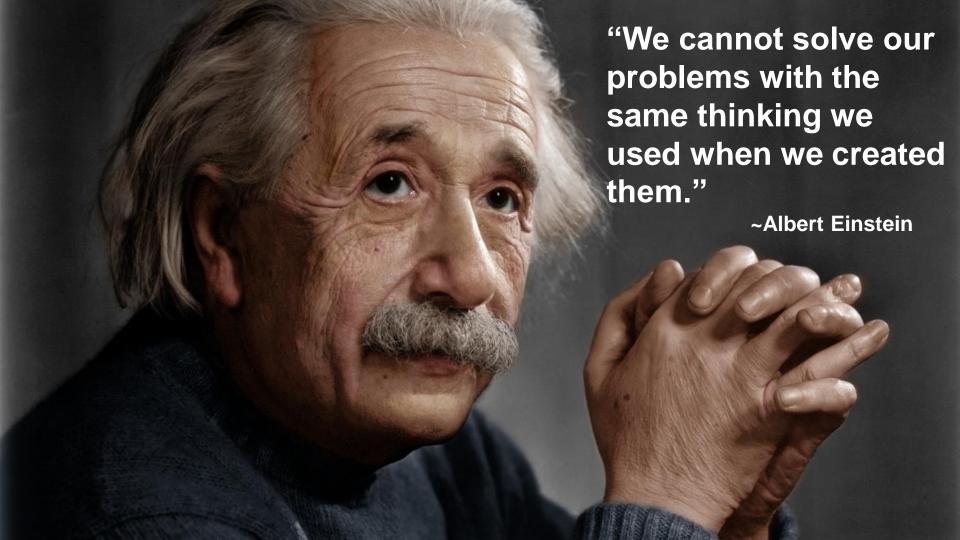
Inflation

Aging populations & facilities

Innovative technologies

Supply chain challenges

Changing consumer demands

















Cost DRG VBP



#### INNOVATE

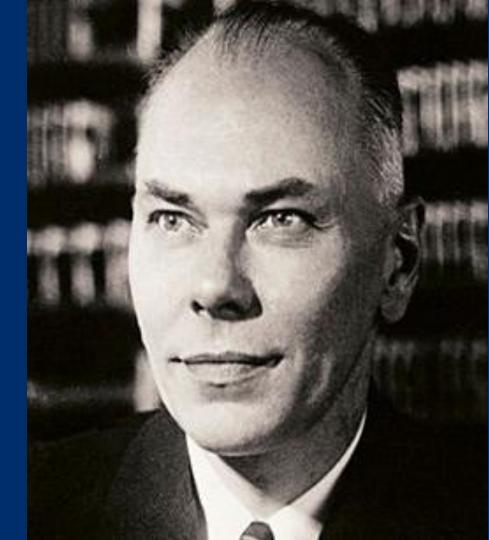
#### **EXECUTE**

#### INNOVATE

#### **EXECUTE**

"Don't worry about people stealing your ideas. If your ideas are any good, you'll have to ram them down people's throats."

~ Howard H. Aiken



Why?

How

When?

Now

Where?

Here

No

Let's find a way

Problems

Solutions

How

Now

Here

Let's find a way

**Solutions** 

# Solve for the correct problem



## Be positive



Surround yourself with the right people



Raise your hand

### Have a plan



### Have a plan



#### Be decisive







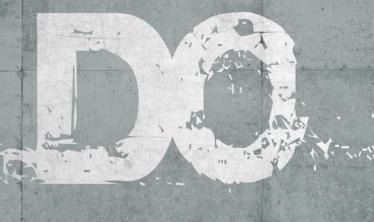
Choose your battles







# Do not wait





hfma

# 

HFMA's mission is to lead the financial management of healthcare.

To succeed, we need to work with others.

# Who we're working with

#### **Academic Institutions**

- Boise State University
- Case Western Reserve

#### **Health insurance plans**

- America's Health Insurance Plans (AHIP)
- Alliance for Community Health Plans
- National Association of Insurance Commissioners
- Society of Actuaries

### Purchaser/consumer perspective

- Catalyst for Payment Reform
- Community Catalyst
- Leapfrog Group
- National Alliance of Healthcare Purchaser Coalitions

### **Standard-setting bodies**

- Financial Accounting Standards Board
- Governmental Accounting Standards Board

### **Hospital and health systems**

- American Hospital Association
- Association of American Medical Colleges
- · Catholic Health Association of the U.S.
- Federation of American Health Systems
- National Rural Health Association

#### Physician/clinical areas

- American Organization for Nursing Leadership
- National Academy of Medicine (formerly the IOM)
- Institute for Healthcare Improvement
- American Association for Physician Leadership

#### Regulatory agencies

- Centers for Medicare & Medicaid Services
- Department of Health and Human Services
- Internal Revenue Service
- Department of Treasury

# What we're working on

Achieving consensus on solutions to industry challenges

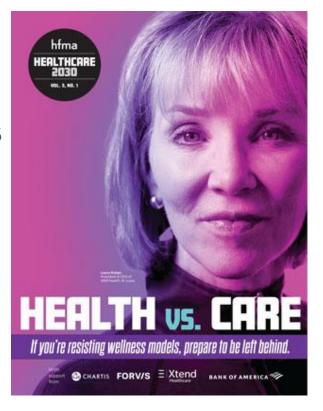
Educating decision makers on maintaining fiscally healthy healthcare organizations

Identifying and bridging gaps in knowledge, best practices and standards

# HFMA's award-winning content 77 regional and national awards in 4 years



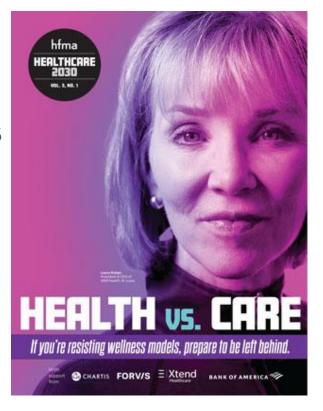
- Reporting
- Industry analysis
- Photography
- Design
- Podcasting



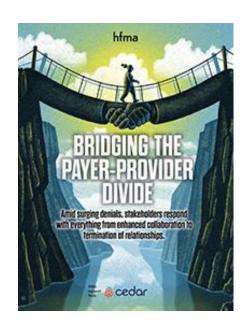
# HFMA's award-winning content 77 regional and national awards in 4 years



- Reporting
- Industry analysis
- Photography
- Design
- Podcasting



### **Current areas of editorial focus**



- Real-time news and hot topics
- State of the payer-provider relationship
- Payment-related policy and regulations
- Development of the AI space
- Helping you do your job better today

### **Voice of HFMA**

		<b>∳</b> ∹
Restoring Trust in Healthcare and Collaboration	The Incoming Presidential Administration	Innovation in the Healthcare Industry
<ul> <li>State of the payer-provider relationship</li> <li>Minimizing friction points for the patient</li> <li>Misinformation/ disinformation in healthcare</li> </ul>	<ul><li>Stay close to developments</li><li>Getting healthy as a country</li></ul>	<ul> <li>Payment models</li> <li>Evolution of AI and revenue cycle tools</li> <li>Technology in care and business processes</li> </ul>

# **HFMA** educational offerings



June 22-25, 2025 | Denver, CO

### **Live Education**

Annual Revenue Cycle Leadership Leadership Conference Conference Retreat Summit

Premier events for healthcare finance professionals to network with top leaders, gain valuable insights, and take actionable strategies back to your team.



hfma

### Not an HFMA Member? Join us!



Overcome today's toughest healthcare finance challenges with online education, certifications and regulatory news and analysis. Membership is designed to help you and your organization create a sustainable future.





# HFMA Certifications as of May 31, 2024

Certification	Totals
Certified Healthcare Financial Professional (members only)	2,445
Fellow of HFMA (members only)	1,267
Executive of Healthcare Revenue Cycle (members only)	28
Certified Revenue Cycle Representative (CRCR)	19,896
Certified Revenue Cycle Representative (CRCR)- GCC	49
Certified Specialist Business Intelligence (CSBI)	1,023
Certified Specialist Managed Care (CSMC)	787
Certified Inpatient Coding Auditor (CICA)	107
Certified Specialist Payment & Reimbursement (CSPR)	671
Certified Specialist Accounting & Finance (CSAF)	934
Certified Specialist Physician Practice Management (CSPPM)	407
Total Certifications	27,614



# HFMA's monthly enewsletter, The Buzz.

Healthcare finance content, event info and membership offers delivered to your inbox.

Sign up at www.hfma.org





# Questions?