



What CEOs/ CFOs Need vs. What RevCycle Leaders Want Them to Need

Agenda

- ▲ **1** Introductions
- ▲ **2** Objectives
- ▲ **3** Open Panel Discussion
- ▲ **4** Audience Questions



Introductions



Chelsea Desrosiers

Chief Financial Officer (CFO) &
Chief Operating Officer (COO)



Kris Doody

Chief Executive Officer,
Cary Medical Center & Pines
Health Services



Kathleen Repoli

Vice President – Payer
Relations & Revenue, Payer
Relations & Contracting



Steven F. Honeywell

Associate Vice President
for Patient Accounting



Denny R Roberge

RCM Principal

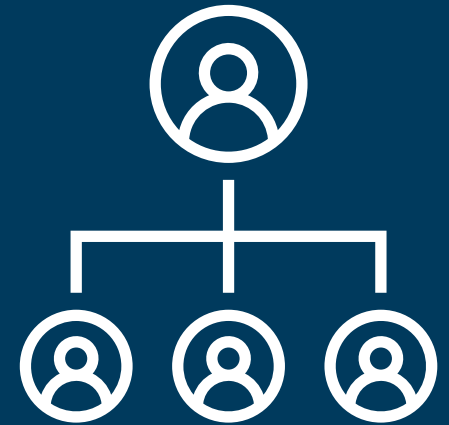


Learning objectives



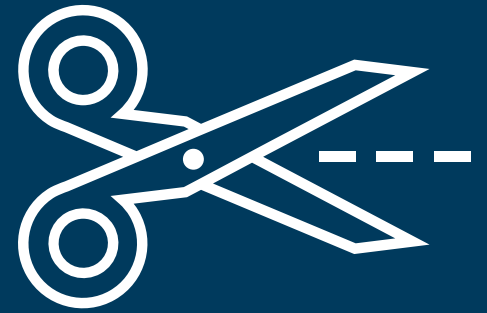
- ▶ How revenue cycle leaders can better help leadership and vice versa
- ▶ Using data to communicate progress, concerns, and risks
- ▶ How to create a culture of collaboration

What do you look for in a leader? What personal attribute do you think has helped you most as a leader?

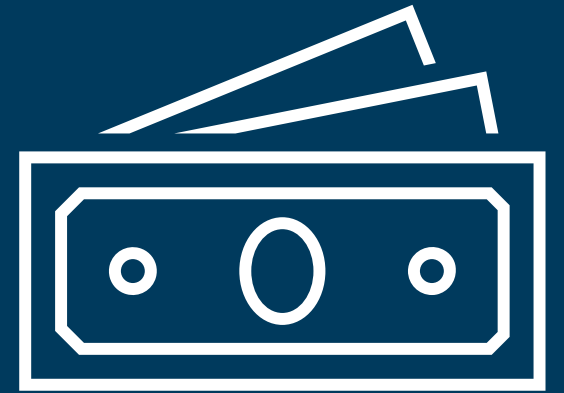


Health systems are experiencing financial pressures and are increasingly looking at staff reductions and other cost-cutting measures as a necessity and/or solution.

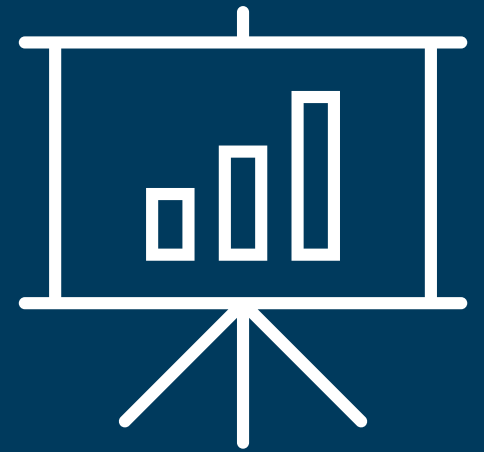
1. Do you think this is the right approach?
2. What are the alternatives?
3. Other Thoughts?



Do you think payors are facing the same pressures and stresses as the providers?



What payor trends/pressures are you experiencing? How do you stay on top or not fall too far behind with the constant changes?



How do you measure RCM success?



What AI do you think holds the most promise for the revenue cycle? Alternatively, what do you think is just wishful thinking?



Are there other questions or hot topic items
you think we should discuss?



Audience Questions

