

NM Hospital Association and Strategic Priorities for 2022-2023

HFMA Lone Star Chapter

Troy Clark – President & CEO

New Mexico Hospital Association

October 28, 2022



**New Mexico
Hospital Association**

Always There, Ready to Care.

Where Are We at Today?

Hospital and health system leaders report worst financial year since start of COVID-19

Hospitals and health systems are experiencing the most difficult year financially since the COVID-19 pandemic began, as staffing shortages, “skyrocketing” labor costs, supply chain disruptions, inflation, rising interest rates and volatile markets pressure revenue and expenses.

Among other challenges, many hospital and health system leaders noted an increase in inpatient length of stay as staffing shortages in post-acute care settings create patient bottlenecks in the hospital, delaying timely patient discharges and leaving hospitals to absorb additional costs.

17 hospitals scaling back care

Ayla Ellison (Twitter) - Wednesday, August 31st, 2022

What Can Hospitals Do?

Bakersfield Heart Hospital laying off 114 employees

Mariah Taylor - yesterday

- Cut Expenses
- Cut Services
- Invest in New Services

Blessing Health Closing Iowa Hospital Next Month

SEPTEMBER 2, 2022

California hospital to lay off 104 employees

Garnet Health to lay off 29 employees with closure of physician practices
Nathan Tucker - Wednesday, August 24th, 2022

13 hospitals cutting services

Ayla Ellison (Twitter) - Updated Thursday, July 14th, 2022

11 hospitals temporarily or permanently ending maternity services
Marissa Plescia (Twitter) - Updated Wednesday, June 22nd, 2022

State-by-state breakdown of 76 hospital closures
Ayla Ellison (Twitter) - Thursday, July 14th, 2022

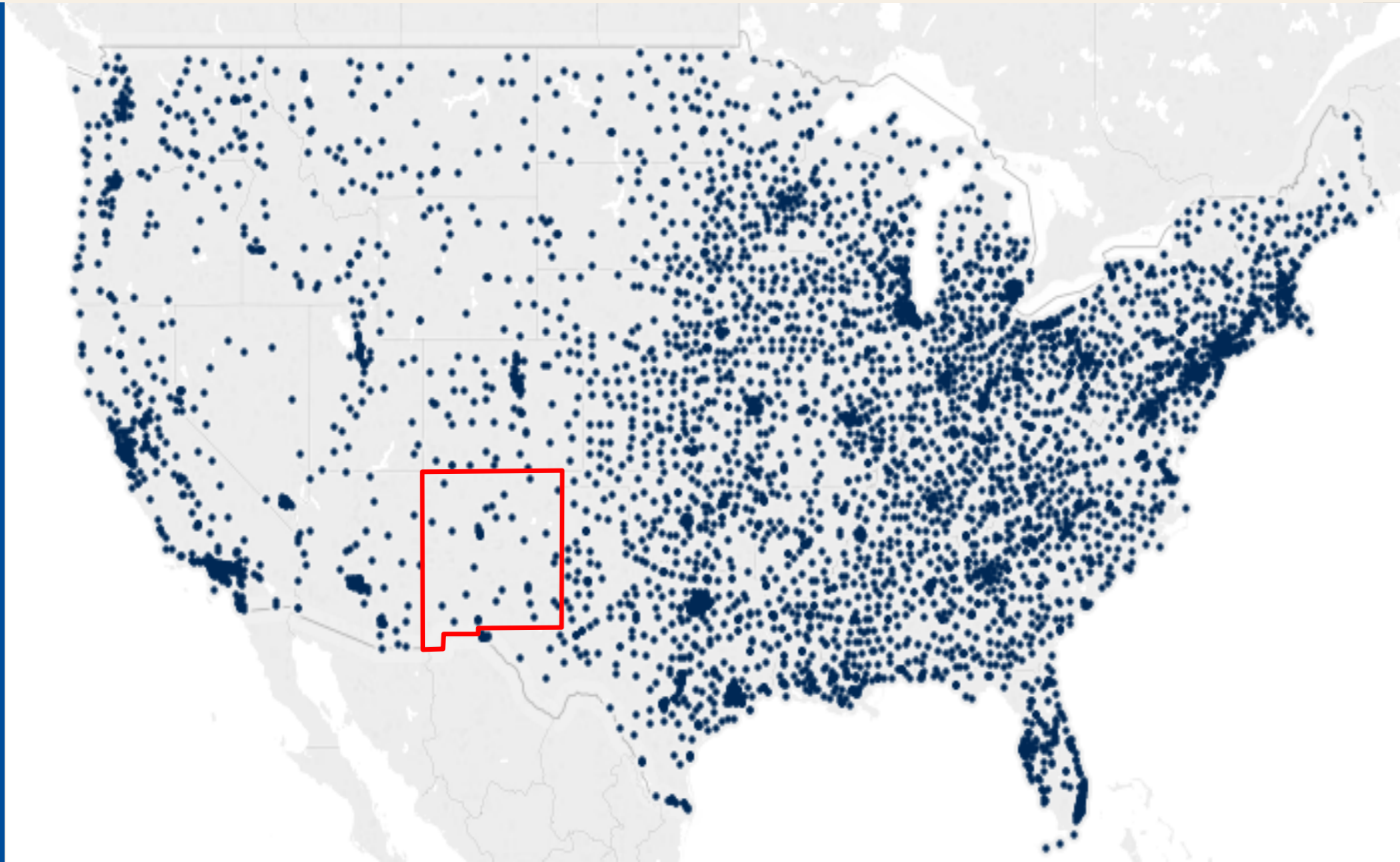
OhioHealth to eliminate 637 jobs in its biggest layoff ever

Mark Williams and Max Filby The Columbus Dispatch
Published 1:51 p.m. ET July 7, 2022 | Updated 3:53 p.m. ET July 7, 2022

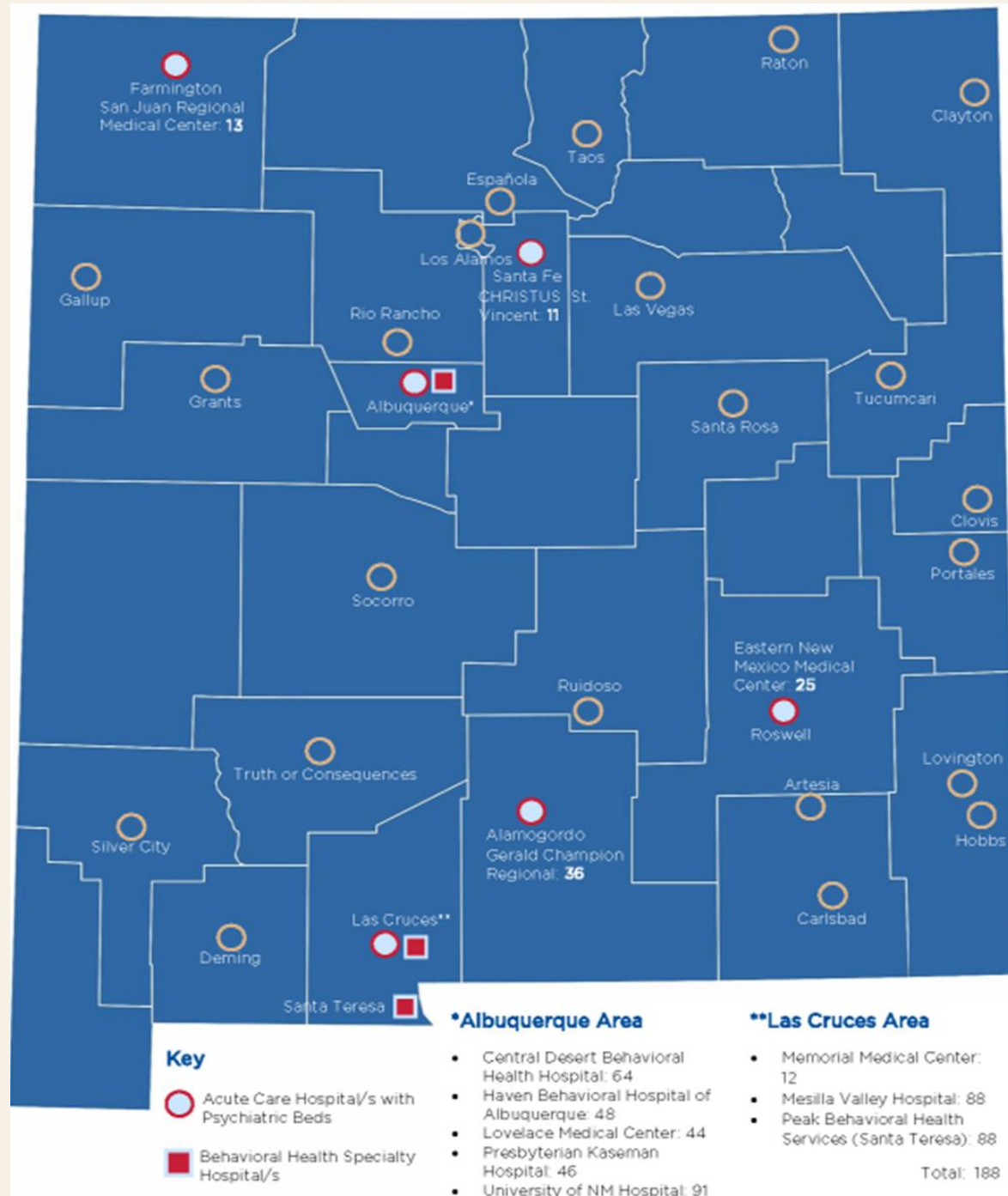
Rural Perspective



Dispersion of
Hospitals creates a
challenge for rural
communities



Hospitals in NM



Today's Focus

- **Federal Priorities**
- **Top State Legislative Priorities for the upcoming 60-day Session**
- **Medicaid**



2022-2023 Federal Priorities

Federal

- Workforce
- Making Pandemic Waivers Permanent
- 340B Program
- Rural Hospital (LVH) Program
- Inpatient Rehab Legislation

2023 60-Day Session Priorities

...*with a \$6B surplus estimate*



New Mexico
Hospital Association

Always There, Ready to Care.

Solutions for New Mexico



- **Stable Medicaid funding**
Expendable trust to deal with no future cuts to provider rates; the impending enrollment cliff; healthcare worker investment
- **Supplemental Payment Program that encourages access**
HAP/TAP, obstetric care
- **Workforce investment**
Make permanent the funding for nursing programs, fund other clinical roles, RT grant, *Expendable Trust*
- **Workforce recruitment**
Military licensure crosswalk, funding for loan repayment program/s for more types of clinicians
- **Physician recruitment and retention**
Medical Board licensure process funding, physician compact, increased loan repayment

2022 Legislative - Other

- Global Budgeting
- Single Payer/Medicaid for All
- Prepared to React on Medical Malpractice
- Staffing Ratio Legislation

Medicaid in NM



Medicaid

- Enrollment
 - Total Enrollment
 - Enhanced FMAP
 - MOE/Disenrollment
- Supplemental Payment Programs (HAP/TAP), VBP
- Coordination for Disenrollment period after PHE

Medicaid Statistics

46% (up from 40% pre-COVID) of all New Mexicans are enrolled in Medicaid

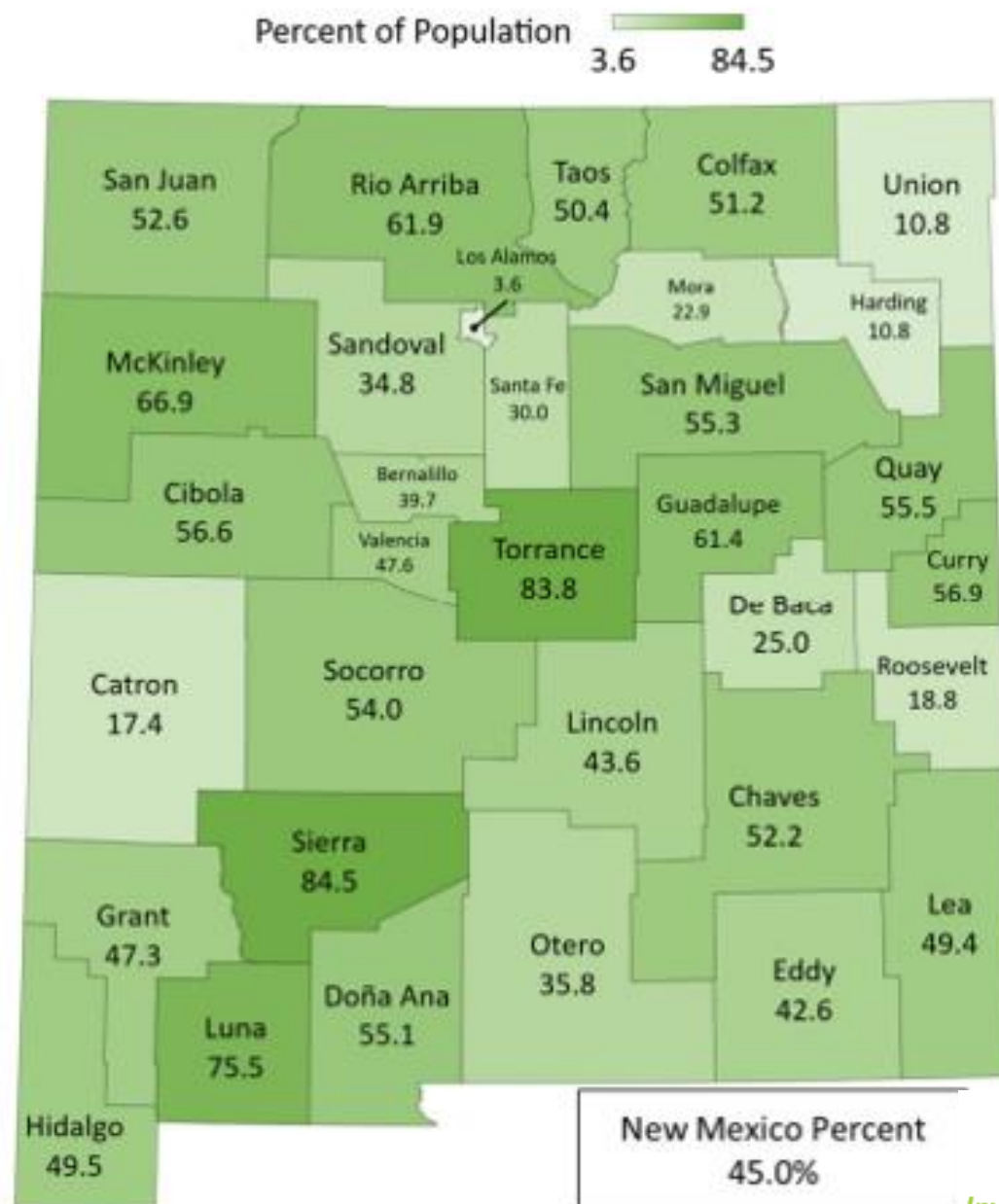
40% of beneficiaries are children

58% (up from 56% pre-COVID) of New Mexico children are enrolled in Medicaid

80% of all births in New Mexico are covered by Medicaid

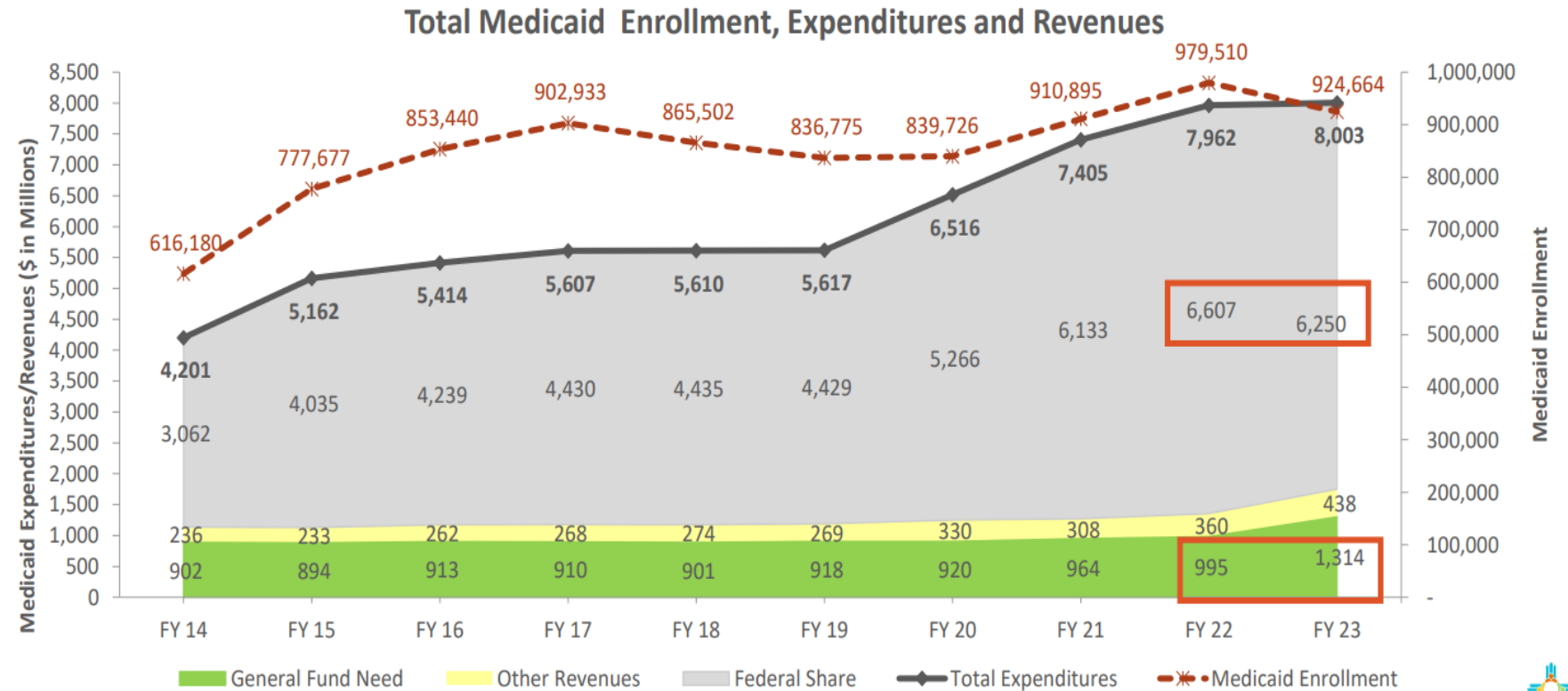
83% are enrolled in managed care

NM Medicaid & CHIP Recipients as a Percentage of Population by County, October 2021



Medicaid Enrollment

FEDERAL REVENUE SUPPORTING MEDICAID PROGRAM



The content of these slides, specifically references to the end of the Public Health Emergency, 6.2% FMAP, and Maintenance of effort requirements and timelines, is subject to change as a result of evolving federal guidance, experience, new information, changes in process requirements, and the availability of resources.

Questions

