

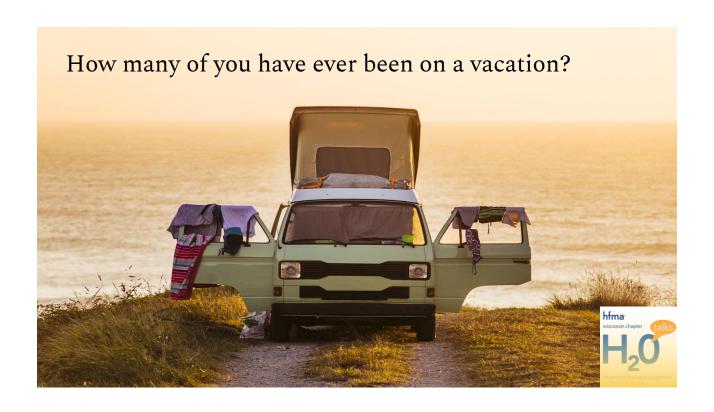
## Your Most Important Vacation

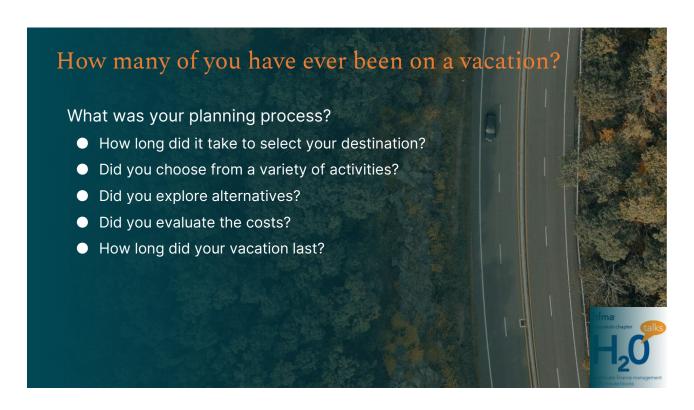
Bruce Lorenz CFP ®, MBA, FHFMA CFP® professional



#### **Important Disclosures**

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# Does this sound familiar?



Did some financial planning and it looks like I can retire at 62 and live comfortable for eleven minutes.

.



## Does this sound familiar?



"Now, if we stick to our financial plan, I can retire at 55 and you at 87."



## The Most Important Long-Term Financial Goal

- →What is important to you?
- →What are your values?



→Who do you most want to spend time with?

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## The Most Important Long-Term Financial Goal

- →What is your perfect average day?
- →What experiences do you want to have?
- →Where do you want to be?





## The Most Important Long-Term Financial Goal

### The 5 Whys



- →What regrets do you want to avoid?
- → After the vision Create Your Financial Plan
- → Visualize your future through budgeting

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## What is the Most Valuable Thing You Have?







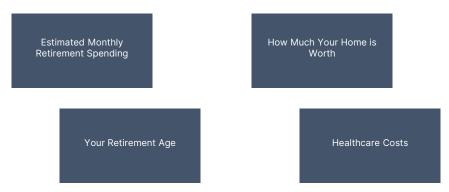
## 8 Important Numbers for Your Plan



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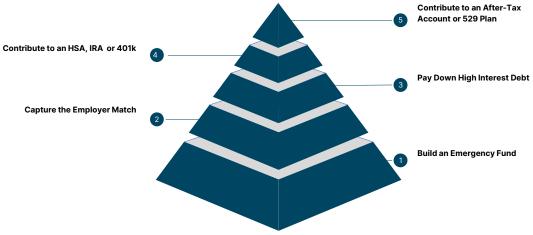


## 8 Important Numbers for Your Plan





## Start at the Base of the Pyramid



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## The Power of Compounding

Compound interest is the eighth wonder of the world.

He who understands it, earns it ... he who doesn't ... pays it.

Albert Einstein



FEDERAL RESERVE BANK of ST. LOUIS



## Be a Market Participant not a Market Timer

#### S&P 500 Index Historical Risk & Return

1926-2020 Annualized Total Returns\*

Time Period	Range of Annualized Returns	Spread	Periods of Negative Returns
1 Year	-43.3% to 54.0%	97.3%	26.3%
2 Years	-34.8% to 41.7%	76.5%	17.0%
3 Years	-27.0% to 31.2%	58.2%	16.1%
5 Years	-12.5% to 28.6%	41.1%	13.2%
10 Years	-1.4% to 20.1%	21.5%	4.7%
15 Years	0.6% to 18.9%	18.3%	0.0%
20 Years	3.1% to 17.9%	14.8%	0.0%
25 Years	5.9% to 17.2%	11.3%	0.0%
30 Years	8.5% to 13.7%	5.2%	0.0%
35 Years	8.7% to 13.1%	4.4%	0.0%
40 Years	8.9% to 12.5%	3.6%	0.0%

\*Source: S&P Dow Jones Indices
Past performance does not guarantee future results.

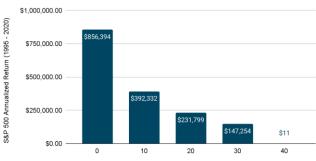
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## Will Market Timing Work for You?

#### Annualized Returns on a \$100,000 investment in the S&P 500



Days Out of the Market

Some of the best days come near the worst!



# What Will Make a Difference? Portfolio Strategies

- Account types
- Traditional, Roth, HSA
- · Asset allocation and asset location
- Diversification
- Rebalancing



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# What Will Make a Difference? Income Strategies

- Pensions
- Social Security
- Bond ladders
- Other guaranteed income
- Insurance





# What Will Make a Difference? Withdrawal Strategies

- Required Minimum Distributions (RMDs)
- Bucket strategies
- Fixed withdrawals with increases for inflation
- Flexible or variable withdrawals



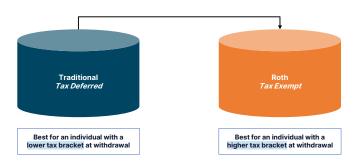
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# What Will Make a Difference? Tax Strategies

### **Roth conversions**

## State residency



### Plan For Taxes

- ☐ Know the tax impact of your income
- ☐ Assess taxes annually
- ☐ Consider Roth and HSA accounts
- ☐ Perform Roth conversions
- ☐ Contribute to charitable organizations
- ☐ Develop a tax efficient withdrawal strategy
- ☐ Explore local and state tax breaks







### Your Most Important Vacation: Retirement

### See where you stand by using a Financial Planning program with

- Social Security suggestions
- Roth conversion suggestions
- · Expense detail input
- · Charts and graphs to help explain status
- Monte Carlo simulations to predict success
- · Opportunity to create multiple scenarios





## Your Most Important Vacation: Retirement

#### **Create Scenarios**

- Savings rate
- · Work income
- Retirement age
- Longevity age
- Social Security claiming strategy
- · Legacy goals
- · Investment returns



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## I Have Some Free Money For You







## Your Most Important Vacation

#### Bruce Lorenz CFP ®, MBA, FHFMA

CFP® professional



# Flat fee Investment Advice and Financial Planning Guidance Provided through NewRetirement A free comprehensive financial planning software program

you can use to plan your most important vacation.

NewRetirement Advisors Collaborative planning for a flat fee.

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